

### TECHNOLOGY AI Cannot Respectfully Evaluate Employees

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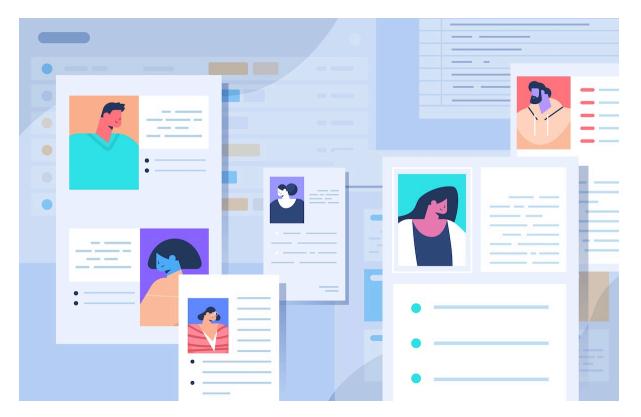


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Only by promoting interpersonal respect and ethical standards can AI be deployed in recruitment strategies.

☑ INSIGHT | NOTE 19 Mar 2025

The use of artificial intelligence is rapidly expanding across organizations, transforming operations, decision-making, and strategy. As businesses seek to enhance efficiency, innovation, and competitive advantage, the use of AI is no longer optional—it's imperative.

Indeed, a recent Deloitte survey showed that 94% of business leaders agree that AI is critical to be successful over the next five years.<sup>1</sup> One area where the adoption of AI is skyrocketing centers on recruitment. Most HR professionals (68%) today believe that AI will positively influence recruitment processes,<sup>2</sup> leading to almost three times more use of AI in recruitment in 2024 (14.7%) than the year before (4.9%).<sup>3</sup>

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AI in recruitment is used to effectively evaluate candidates and make sound decisions about them. However, despite the optimism among HR professionals, concerns exist that using AI in these settings can actually backfire and produce negative consequences for the firms.<sup>4</sup> One of the challenges associated with using AI in recruitment is the potential involvement of bias, as AI systems can inadvertently perpetuate existing biases present in the data they are trained on, leading to unfair discrimination against certain candidates based on factors like gender, race, or age.<sup>5</sup>

In line with this challenge, an Association Workforce Monitor online survey revealed that job seekers in the US showed greater skepticism toward AI in hiring, with nearly half (49%) of survey respondents believing AI recruiting tools are more biased than human recruiters.<sup>6</sup> Recent research, however, reveals that although bias is one of the risks embedded in AI-powered recruitment, another factor may even play a bigger role—and that factor is respect.<sup>7</sup> Indeed, people feel less respected when evaluated by AI than when they are evaluated by humans.

Respect in the workplace is instrumental to business. Research has shown that perceived respect (i.e. the feeling of being valued for who they are) leads to stronger organizational commitment, better teamwork, higher creativity, and greater psychological health of employees.<sup>8</sup> Respect also fundamentally shapes the overall quality of social interactions that occur in the workplace, which trickles down to eventually contribute to firm performance. According to Chun and colleagues, during recruitment processes driven by AI, this essential element is damaged, more so than perceptions of unbiased evaluations.<sup>9</sup>

## The Research

Drawing attention to the difference between humans versus AI evaluating and making decisions about employees, the researchers highlight evidence that shows perceptions of respectful treatment suffer under algorithm-driven evaluations and decisions.

The researchers conducted four experimental studies (a total sample of 995 adult participants), two in the job application process (where they were either evaluated by AI versus human evaluators) and two in the performance review process (conducted by AI or human managers), and findings were consistent across all studies. Results showed that perceived respect was lower for algorithmic evaluations than for human evaluations, and this pattern (a) remained significant while controlling for perceived biases (but not vice versa). (b) was significant even when the effect on perceived biases was not, and © was larger in size than the effect on perceived biases. This is important, because HR professionals may assume their efforts to eliminate bias from AI evaluations will also improve perceived respect. The results of this research suggest that, even in the absence of bias, employees still perceive an algorithmic evaluation as lacking respect and dignity. Interestingly, the effect was not limited to the individualistic sentiments of employees. A lack of perceived respect in response to algorithmic evaluations also occurred when employees observed others being subjected to algorithmic evaluations. These patterns capture how deeply the issue of disrespect and indignity is rooted in algorithmic evaluations.

These results are explained by people's belief that their true characteristics can only be fully understood by a human, not an algorithm, and that their unique personal attributes are suppressed during algorithmic evaluation. When people are being evaluated, they want to be evaluated as a whole person, not only the digitized bits of information processed by algorithms. At least for now, they believe that only another human can account for their unique personal attributes when evaluating their capability.

# **Practical Implications**

The following actions could increase the perceived respect of employees and candidates subjected to algorithmic evaluations. They can complement policies that improve fairness in management of AI (see De Cremer & De Schutter for more<sup>10</sup>).

### 1. Include human evaluators alongside algorithmic evaluations

When designing processes around assessment of employees or candidates, supplement the algorithmic part with human evaluations to ensure that those who receive the evaluations can feel that their unique personal attributes are understood as part of the evaluation process. For example, organizations can offer interactions with human managers in the initial and/or final stages of the evaluation processes.

#### 2. Be clear about the extent algorithmic outputs have in decision making

If AI is being used to evaluate employees or candidates, ensure clear and honest communication regarding the algorithmic evaluations and human evaluations that are included in the process.

#### 3. Ensure managers do not overly rely on AI systems for evaluations

Beyond good process design, apply effective communications and training to ensure managers understand the risk involved in algorithmic evaluations, particularly with respect to respect and dignity.

### 4. Participate in algorithmic audits and question vendors

Contribute to the audit process of AI evaluation tools and engage with vendors to help them develop AI models that effectively treats unique personal attributes of people.

#### 5. Establish an HR AI ethics standard

Establish a standard against which future HR AI evaluation tools can be assessed, to increase the chance of choosing AI-powered evaluation systems that entail the least damage to the sense of respect.

#### 6. Ensure the HR team understands their own impact of perceived respect and dignity

Empower members of the HR team by helping them appreciate their own role in cultivating respectful and dignifying evaluations, to facilitate their actual engagement during the evaluation processes and strengthen their sense of impact.

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